# PROVENTIA GROUP CORPORATION BUSINESS REVIEW JANUARY-SEPTEMBER 2025



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# NET SALES GROWTH CONTINUED IN THE THIRD QUARTER

#### July-September 2025 in brief

- The Group's net sales increased by 13.5% from the previous year to EUR 10.2 (9.0) million
- The operating profit was EUR 1.1 (1.1) million
- The profit for the period was EUR 0.9 (0.8) million
- Earnings per share (undiluted) were EUR 0.06 (0.05)

#### January-September 2025 in brief

- The Group's net sales increased by 11.6% from the previous year to EUR 34.8 (31.1) million
- The operating profit was EUR 4.5(4.0) million
- The profit for the period was EUR 3.4 (2.9) million
- Earnings per share (undiluted) were 0.20 (0.18)

The figures in brackets refer to the same period in the previous year.

## PRESIDENT AND CEO JARI LOTVONEN:

Proventia's net sales continued to grow in the third quarter, even though sales volumes of engines and machines in the company's key customer segment, the global off-highway machinery market, remained below average. The increase in net sales was mainly due to the establishment of serial production of two new products at the Czech plant, which increased delivery volumes. In addition, demand for emission control systems for mining machinery developed positively during the review period.

We are currently developing several new customer-specific emission control solutions, with serial production scheduled to begin in the coming years. The Czech factory is preparing for increasing production volumes and has continued to develop

its production processes. We have invested in future growth by reallocating personnel resources from discontinued operations to continuing operations. Considering these investments, operating profit in the third quarter remained at a good level, at 10.5 percent of net sales.

In September, the company's board of directors decided to establish a sales company in the US state of Texas. The organizational change implemented during the review period has progressed as planned. The new functional organizational structure is expected to support more efficient resource allocation in the future. In November–December, we will begin a gradual transition to the expanded facilities of our Technology Centre, which will further enhance our product development operations.

## **KEY FIGURES**

| EUR 1,000                                | 7-9/2025 | 7-9/2024 | 1-9/2025 | 1-9/2024 | 1-12/2024 |
|--|----------|----------|----------|----------|-----------|
| Net sales                                | 10,195   | 8,980    | 34,751   | 31,136   | 41,927    |
| Change in net sales, %                   | 13.5%    | -        | 11.6%    | -        | -1.5%     |
| Operating profit                         | 1,071    | 1,126    | 4,482    | 4,015    | 5,175     |
| Operating profit, %                      | 10.5%    | 12.5%    | 12.9%    | 12.9%    | 12.3%     |
| Earnings per share (EPS), undiluted, EUR | 0.06     | 0.05     | 0.20     | 0.18     | 0.24      |
| Earnings per share (EPS), diluted, EUR   | 0.05     | 0.04     | 0.19     | 0.17     | 0.23      |
| Return on equity (ROE), %                | 14.3%    | 11.2%    | 14.3%    | 11.2%    | 5.8%      |
| Equity ratio, %                          | 68.1%    | 62.4%    | 68.1%    | 62.4%    | 67.1%     |
| Return on capital employed (ROCE), %     | 18.3%    | 14.4%    | 18.3%    | 14.4%    | 9.1%      |
| Interest-bearing liabilities             | 2,989    | 3,706    | 2,989    | 3,706    | 3,419     |
| Net debt                                 | -1,514   | -6,058   | -1,514   | -6,058   | -1,800    |
| Investments                              | 498      | 970      | 1,797    | 2,435    | 3,538     |

The formulas used to calculate the key figures are shown on page 8.

Proventia has classified the Test Solutions business as an asset held for sale and reports the Test Solutions business for the years 2024 and 2025 as discontinued operations in accordance with IFRS reporting practices. Unless otherwise stated, the figures reported in this business review pertain to continuing operations, which include the product groups: Emission Control, Thermal Components and Electric Powertrain. During the second quarter, the company decided to discontinue the Test Solutions business by the end of this year.

## **NET SALES**

The group's net sales in January–September 2025 was EUR 34.8 (31.1) million. Net sales increased by 11.6% from the comparative period. In January–September, Europe accounted for 94.1% (97.9%) of total net sales.

#### **NET SALES BY MARKET AREA**

| EUR 1,000        | 7-9/2025 | 7-9/2024 | Change, % | 1-9/2025 | 1-9/2024 | Change, % | 1-12/2024 |
|------------------|----------|----------|-----------|----------|----------|-----------|-----------|
| Europe           | 9,623    | 8,587    | 12.1%     | 32,705   | 30,474   | 7.3%      | 40,744    |
| Other continents | 572      | 393      | 45.3%     | 2,046    | 662      | 209.0%    | 1,184     |
| Total            | 10,195   | 8,980    | 13.5%     | 34,751   | 31,136   | 11.6%     | 41,927    |

# PERFORMANCE AND FINANCIAL POSITION

In January–September 2025, the operating profit was EUR 4.5 (4.0) million, representing 12.9% (12.9%) of net sales. The profit for the period was EUR 3.4 (2.9) million. Undiluted earnings per share were EUR 0.20 (0.18), while diluted earnings per share were EUR 0.19 (0.17).

The group's liquid assets at the end of September 2025 stood at EUR 4.5 (9.8) million. In addition, the company held EUR 1.1 (0.0) million in other short-term financial assets. Interest-bearing liabilities including lease liabilities totaled EUR 3.0 (3.7) million at the end of the review period.

# GUIDANCE FOR 2025 (CONTINUING OPERATIONS, UNCHANGED)

Net sales and the operating profit are expected to increase in 2025 from the 2024 level. In 2024, net sales were EUR 41.9 million, and the operating profit was EUR 5.2 million.

## ACCOUNTING PRINCIPLES

Proventia Group prepared financial statements for 2024 in accordance with the International Financial Reporting Standards (IFRS). Business review figures apply the same calculation principles as the annual accounts dated 31 December 2024. The figures presented have been rounded from exact figures. The figures indicated in the business review are unaudited.

# CONSOLIDATED INCOME STATEMENT

| EUR 1,000  | 7-9/2025 | 7-9/2024 | 1-9/2025 | 1-9/2024 | 1-12/2024 |
|--|----------|----------|----------|----------|-----------|
| Net sales  | 10,195   | 8,980    | 34,751   | 31,136   | 41,927    |
| Other operating income   | 21       | 9        | 58       | 39       | 45        |
| Materials and services   | -5,030   | -4,330   | -18,036  | -15,547  | -21,597   |
| Employee benefit expenses  | -2,442   | -1,736   | -7,064   | -6,235   | -8,250    |
| Depreciation and impairment  | -870     | -789     | -2,573   | -2,376   | -3,169    |
| Other operating expenses   | -801     | -1,008   | -2,655   | -3,002   | -3,782    |
| Operating profit   | 1,071    | 1,126    | 4,482    | 4,015    | 5,175     |
| Financial income   | 146      | 101      | 286      | 357      | 604       |
| Financial expenses   | -83      | -263     | -244     | -747     | -930      |
| Profit before tax  | 1,135    | 965      | 4,524    | 3,625    | 4,848     |
| Income tax   | -192     | -194     | -1,157   | -717     | -912      |
| Profit for the period from continuing operations                                     | 943      | 771      | 3,367    | 2,908    | 3,936     |
| Profit/loss for the period from discontinued operations                              | 145      | -1,528   | -978     | -2,458   | -2,520    |
| Profit for the period  | 1,088    | -758     | 2,389    | 450      | 1,416     |
|  |          |          |          |          |           |
| Profit attributable to owners of the parent company                                  | 1,088    | -758     | 2,389    | 450      | 1,416     |
| Earnings per share calculated on profit attributable to owners of the parent company |          |          |          |          |           |
| Undiluted earnings per share, EUR  | 0.07     | -0.05    | 0.14     | 0.03     | 0.09      |
| Diluted earnings per share, EUR  | 0.06     | -0.04    | 0.14     | 0.03     | 0.08      |
| Undiluted earnings per share, continuing operations, EUR                             | 0.06     | 0.05     | 0.20     | 0.18     | 0.24      |
| Diluted earnings per share, continuing operations, EUR                               | 0.05     | 0.04     | 0.19     | 0.17     | 0.23      |

#### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| EUR 1,000  | 7-9/2025 | 7-9/2024 | 1-9/2025 | 1-9/2024 | 1-12/2024 |
|--|----------|----------|----------|----------|-----------|
| Profit for the period  | 1,088    | -758     | 2,389    | 450      | 1,416     |
| Items of other comprehensive income  |          |          |          |          |           |
| Items that may be reclassified to profit or loss at a later date                 |          |          |          |          |           |
| Translation differences from foreign units                                       | 15       | -2       | 74       | -56      | -56       |
| Other items of comprehensive income for the period, total                        | 15       | -2       | 74       | -56      | -56       |
|  |          |          |          |          |           |
| Comprehensive income for the period  | 1,103    | -760     | 2,463    | 394      | 1,360     |
|  |          |          |          |          |           |
| Comprehensive income for the period attributable to owners of the parent company | 1,103    | -760     | 2,463    | 394      | 1,360     |

# CONSOLIDATED BALANCE SHEET

| EUR 1,000                     | 30.9.2025 | 30.9.2024 | 31.12.2024 |
|-------------------------------|-----------|-----------|------------|
| ASSETS                        |           |           |            |
| Non-current assets            |           |           |            |
| Intangible assets             | 4,158     | 3,876     | 3,557      |
| Property, plant and equipment | 4,913     | 5,496     | 5,568      |
| Right-of-use assets           | 2,774     | 3,344     | 2,906      |
| Non-current receivables       | 153       | 50        | 3          |
| Deferred tax assets           | 32        | 261       | 265        |
| Total non-current assets      | 12,030    | 13,026    | 12,299     |
| Current assets                |           |           |            |
| Inventories                   | 8,234     | 9,983     | 7,075      |
| Sales receivables             | 5,170     | 5,222     | 4,969      |
| Other receivables             | 1,039     | 757       | 719        |
| Contract assets               | 796       | 145       | 295        |
| Accrued income                | 810       | 970       | 761        |
| Other financial assets        | 1,126     | 0         | 5,067      |
| Cash and cash equivalents     | 4,504     | 9,764     | 5,219      |
| Total current assets          | 21,678    | 26,841    | 24,105     |
| Assets held for sale          | 1,186     | 0         | 3,023      |
| TOTAL ASSETS                  | 34,894    | 39,867    | 39,426     |

| EUR 1,000   | 30.9.2025 | 30.9.2024 | 31.12.2024 |
|---|-----------|-----------|------------|
| SHAREHOLDERS' EQUITY AND LIABILITIES                          |           |           |            |
| Share capital   | 1,090     | 1,090     | 1,090      |
| Invested unrestricted equity reserve                          | 2,548     | 7,377     | 7,377      |
| Translation differences                                       | 30        | -40       | -44        |
| Retained earnings   | 16,266    | 14,772    | 14,797     |
| Profit for the period   | 2,389     | 450       | 1,416      |
| Shareholders' equity, total                                   | 22,323    | 23,650    | 24,636     |
| Non-current liabilities                                       |           |           |            |
| Lease liabilities   | 1,902     | 2,231     | 1,958      |
| Provisions  | 474       | 1,062     | 469        |
| Total non-current liabilities                                 | 2,376     | 3,294     | 2,427      |
| Current liabilities   |           |           |            |
| Financial liabilities   | 0         | 240       | 150        |
| Lease liabilities   | 976       | 1,234     | 1,047      |
| Contract liabilities  | 1,308     | 1,951     | 1,791      |
| Trade payables  | 4,228     | 4,619     | 1,839      |
| Other liabilities   | 749       | 775       | 554        |
| Deferred income   | 1,579     | 4,104     | 1,170      |
| Total current liabilities                                     | 8,841     | 12,924    | 6,550      |
| Liabilities directly associated with the assets held for sale | 1,354     | 0         | 5,813      |
| Total liabilities   | 12,571    | 16,217    | 14,791     |
| TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES                    | 34,894    | 39,867    | 39,426     |

## KEY FIGURE CALCULATION FORMULAS

| Key figure   | Definition   |       | Purpose of use   |
|--|--|-------|--|
| Operating profit, %  | Operating profit as a percentage of net sales  |       | The operating profit rate is an indicator of the Group's performance.  |
| Return on equity (ROE), %<br>(including discontinued                   | (Profit before taxes + income taxes)  Average shareholders' equity during  | x 100 |  |
| operations)  | the period   |       |  |
| Equity ratio, % (including   | Shareholders' equity   | x 100 |  |
| discontinued operations)   | (Balance sheet total - contract liabilities)   |       | Return on equity, equity ratio, return on  |
| Return on capital employed   | (Profit before taxes + financial expenses)   |       | capital employed, interest-bearing liabilities and net debt are indicators of the Group's  |
| (ROCE), % (including discontinued operations)                          | (Average shareholders' equity during the period + average interest-bearing liabilities during the period)        | x 100 | ability to acquire funding and clear its debts, and they also illustrate the level of risks associated with funding and help to monitor the level of capital used in the Group's |
| Interest-bearing liabilities<br>(including discontinued<br>operations) | Total long-term and short-term loans from financial institutions + lease liabilities                             |       | business activities.   |
| Net debt (including discontinued operations)                           | Total long-term and short-term loans from financial institutions + lease liabilities - cash and cash equivalents |       |  |
| Investments (including discontinued operations)                        | Investments in tangible and intangible assets in accordance with the cash flow statement                         |       | Investments represent the cash flow required for the company's investments.  |

The interim period balance sheet calculations of the key figures for return on equity (ROE, ROCE) use the rolling amount from the last twelve months.



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