

Puuilo Plc publishes historical financial information for the financial year 1 February 2020 - 31 January 2021

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Puuilo Plc, one of the leading players in the Finnish discount retail market, publishes historical financial information for the financial year 1 February 2020 - 31 January 2021.

Puuilo publishes consolidated statement of comprehensive income, consolidated balance sheet, and consolidated statement of cash flows for the half-year periods 1 February - 31 July 2020 and 1 August 2020 - 31 January 2021 as well as key figures for interim periods 1 February - 30 April 2020, 1 May - 31 July 2020, 1 August - 31 October 2020 and 1 November 2020 - 31 January 2021.

The historical financial information is attached to this release as a PDF and the key figures are presented in the table below.

Key Figures

EUR million	1 Feb 2020 - 30 Apr 2020	1 May 2020 - 31 Jul 2020	1 Aug 2020 - 31 Oct 2020	1 Nov 2020 - 31 Jan 2021	1 Feb 2020 - 31 Jan 2021
Net sales	48.1	75.8	60.7	54.1	238.7
Net sales development (%)	43.0 %	49.8 %	33.6 %	32.5 %	40.0 %
Like-for-like store net sales development (%)	24.5 %	33.1 %	19.0 %	19.4 %	24.4 %
Online store net sales development (%)	202.8 %	108.9 %	89.0 %	132.0 %	127.5 %
Gross Profit	17.8	27.7	22.1	19.5	87.1
Gross Margin (%)	37.0 %	36.5 %	36.5 %	36.0 %	36.5 %
Adjusted EBITA*	7.5	16.1	11.2	8.5	43.2
Adjusted EBITA margin (%)	15.6 %	21.2 %	18.4 %	15.7 %	18.1 %
EBITA	7.3	15.9	11.1	8.4	42.6
EBITA margin (%)	15.1 %	21.0 %	18.2 %	15.6 %	17.9 %
EBIT	7.0	15.6	10.8	8.1	41.5
EBIT margin (%)	14.5 %	20.6 %	17.7 %	15.0 %	17.4 %
Net income	4.6	11.2	7.6	5.4	28.8
EPS (EUR)	0.06	0.14	0.09	0.07	0.36
Operating free cash flow	6.6	19.6	4.0	8.5	38.8
Net debt / adjusted EBITDA	3.4	2.4	2.2	2.4	2.4
Number of stores (end of period)	29	29	29	30	30
Number of personnel converted into full-time employees (FTE)	536	650	603	589	595

* Operating profit before the amortization of Puuilo trademark

Earnings per share has been calculated taking into account the free-of-charge share issue executed during the reporting period.

PUUILO PLC

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Attachments

- <u>Download announcement as PDF.pdf</u>
- Puuilo Plc Historical Financial Information.pdf